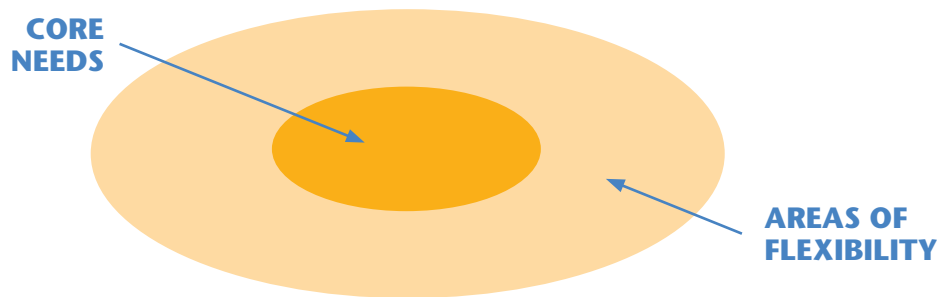


# The Art of Compromise

**Yield to Win:** Compromise with me like I am someone you love.



**My inflexible area or core need on this issue is:**

**My more flexible areas on this issue are:**

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## **Getting to "Yes"** Discuss these questions with your partner:

*For issues where a Dreams Within Conflict exercise has not been used:*

- Help me understand why your inflexible area is so important to you.
- What are your core feelings, beliefs, or values about this issue?

*For all compromise issues:*

- Help me understand your flexible areas.
- What do we agree about?
- What are our common goals?
- How might these goals be accomplished?
- How can we reach a temporary compromise?
- What feelings do we have in common?
- How can I help to meet your core needs?

**Our compromise that honors both our needs and dreams is:**